

# Client H, PMP

## Director of Operational Consulting Services

New York, NY  
Client.healthcare@gmail.com

646-299-5440  
<https://www.linkedin.com/in/clienth>

### **SUMMARY**

Results oriented healthcare professional with experience - in international program management, resource management, and financial administration, including all project phases from strategic planning, strategic sourcing, patient management, as well as post-project evaluation to identify process improvements. Proven ability to motivate staff to their full potential, and communicate complex information clearly to individuals at all levels in a global environment. Verifiable track record of successful completion of multi-million dollar projects including coordinating trades, developing partnerships, and building positive relationships with global suppliers, management, team members, clinical units and clients all while maintaining cost-effectiveness and delivering value to the client or patient.

### **Professional Experience**

#### **New York Presbyterian Hospital, New York, NY**

New York Presbyterian Hospital, a fully integrated academic medical center located in New York, NY. The institution comprises the medical education and research components of New York Presbyterian Teaching Hospital. I lead the Enterprise Visibility (RTLS) Program at New York Presbyterian managing a team of 6 dedicated staff/consultants charged with achieving a net impact of \$8 million annually.

#### **Associate Director 2012 – Present**

- Direct, manage, and assist in planning all operational work related to the RTLS deployment of over 20,000 individual components across multiple campuses.
- Provide expert analysis, feedback, and implementation plans, specific to Asset Management, Environmental Monitoring, and Operations.
- Prepare reports, calculations, budgets, specifications, schedules, cost estimates and other materials related to the planning, design and implementation phases of all RTLS related projects.
- Coordinate with governmental regulatory agencies and design team to ensure all project schedules/milestones has been met per Joint Commission requirements.
- Respond to inquiries from medical center leadership, regarding information requests, compliments or concerns; as well as provide information and documentation regarding any departmental projects.
- Manage the project schedule, budget and quality standards in a cost-effective manner to exceed the satisfaction of the Medical Center.
- Develop and deliver presentations to regulatory agencies, Senior Executives, and clinical staff on a regular basis.
- Generate financial statements and reports for Senior Executives to review monthly.
- Coordinate complex capital projects with external agencies and other departments with considerable independence.

#### **Zebra, New York, NY**

Provide performance excellence consulting services for healthcare organizations wishing to improve efficiency, lower costs, increase throughput/capacity, and improve patient safety through the use of enterprise visibility technologies.

#### **Director of Operational Services 2012 - Present**

- Provide leadership and direction to multiple onsite teams located across the country.
- Interface with key client stakeholders to define project requirements.
- Create and deliver persuasive presentations that meet the project's objectives.
- Establish multiple project work plans and deadlines for onsite project teams.
- Develop and managed multiple project budgets in excess of \$8 million for 2012.
- Monitor capital and operating budgets to ensure all projects progress on schedule and on budget.
- Provide regular updates to Executive Management team on project status and budgets.

**Anco-Eaglin, High Point, NC**

Leading manufacturer of industrial processing equipment for rendering, food, chemical, and associated industries. ANCO equipment has been in related industries since 1902. This experience has provided numerous benefits for customers domestically and internationally.

**Senior International Project Engineer 2008 - 2012**

- Led large multi-national projects across five different continents, with total project value in excess of \$75 million.
- Performed and reviewed complex engineering calculations in machinery design to meet local, state, and national regulatory codes.
- Directed Program Management
- Supported International Sales Team on large European and Asian negotiations.
- Led Construction Management division of Anco-Eaglin from 2009 – 2012.
- Managed team of 15 Mechanical Engineers, Electrical Engineers, and Project Managers.

**Education**

**The Maine School of Yacht Design, Portland, ME**

Naval Engineering

**University of Texas at Austin, Austin, TX**

B.A. in Public Sector Management

**Professional Recognition**

HIMSS, HIMSS NC Speaker, Zebra Executive Speaking Workshop Certification