

The military taught me rigor and the value in a methodological approach. I've applied both throughout my career in logistics management where I've been a change agent - adding value to the organizations I've served through cost-savings initiatives, knowledge dissemination and mentoring others.

PROFESSIONAL EXPERIENCE

2013 - Present **UNIVERSITY OF VIRGINIA HEALTH SYSTEM** Charlottesville, VA

Head of Logistics

Managed team of 30 resource managers, \$87M purchase & warranty budget for the UVA Health System which includes a 1,000-bed hospital and an adjacent teaching hospital

PROJECT MANAGEMENT

- Oversaw vendor contracts, staffing, project metrics, resource, issue & risk tracking; Purchases from \$5 to \$50k
- Frequently reassessed contracts to ensure that vendor rates aligned with market rates; For example: benchmarked Cardinal Health's wheelchair price against market; Negotiated a 20% price decrease on remainder of 5-year contract
- When making decisions around replacing vs. extending warranties on capital equipment, took a 360° approach which included surveying end users; Non-evident issues included HR difficulties hiring fresh grads trained on newest models

IMPACT

- Prior to my tenure, the hospital purchased standard 10-year warranties; Analyzing historical purchasing and inventory divestment trends, saw that the average inventory lifespan was 4-6 years:
 - Presented data, anecdotal examples, and financial projections to the Board of Directors; Recommended moving to a standard 5-year warranty especially for capital equipment (>\$50,000); Cost savings over next 5 years: \$20M
 - Suggested the Board consider donating capital equipment to 2nd/3rd world countries in exchange for tax write-off
- Prior to my tenure resource managers didn't take shipping costs & order frequency into total cost calculation:
 - Mentored team of 30 in best practices: Assess 1) overall item quality, 2) order frequency, 2) shipping costs, 3) warranty costs, 4) customer service (person vs. recording); Team began negotiating with vendors on shipping costs

2012 - 2013 **DEPARTMENT OF DEFENSE | OFFICE OF THE SECRETARY OF DEFENSE** Arlington, VA

Logistics Manager

Managed team of 50 systems engineers, developers, logisticians, and trainers and \$450M international purchase & warranty budget for the office of the Secretary of Defense - the executive branch of the U.S. military

- Project Management: Streamlined department's IT equipment from fifteen warehouses down to just two; Oversaw inventory lifecycle for \$1.5B in assets (inventory counts, equipment divestments and accountability)

2009 - 2012 **DEFENSE INTELLIGENCE AGENCY** Washington, D.C.

Project Manager

Managed team of 30 operating military's in-house property accountability and supply system and \$87M purchase & warranty budget for the Defense Intelligence Agency - the military's reconnaissance gathering arm

PROJECT MANAGEMENT

- In charge of property accountability, disposal and budgeting for U.S. operations and overseas military missions; Coordinated complex shipments to Asia & the Middle East on Air Force C-130 planes (3 truckloads per month)

IMPACT

- Communication with field personnel was difficult; Oftentimes my team didn't know a) if they'd received an item or b) when it arrived; Spearheaded SharePoint system that reduced communication response time from 36→12 hours
 - This system allowed us to quickly localize misplaced property - previously there was no system in place to track purchases during transit (specifically those that hadn't yet been indexed in property system at final destination)
- Received *Special Accommodation Award* for following achievement - DIA had commissioned a build out of 10 secured conference rooms (very costly, they enable direct communication between Generals - submarines & field operations):
 - Realized that contractor had been overcharging the DIA (e.g. \$40k for monitors); Staff had approved \$1.7M in abusive charges (2005-10) due to misconception that all equipment need be 'encrypted'; Alerted DIA leadership

2004 - 2009 **NORTHROP GRUMMAN** Fort Belvoir, VA

Integrated Logistics Support Manager

Managed supply logistics for \$6.5M DCGS-A system (1000 ground units linked to satellite communications system); Oversaw part fulfillment during build out of 1000 units and later unit shipping and training in field

IMPACT

- Brought in \$6.5M in cash by selling redundant inventory that had been overlooked:
 - The parts necessary for the DCGS-A system changed with each iteration; Discovered huge back stock of old parts; Reached out to other branches of the military (Army, Navy) to see if they wanted the parts
 - Logistics managers in the Army & Navy hadn't realized that parts could be transferred/sold between military branches; The revelation opened lines of communication & efficiencies that reached beyond the DCGS-A program

1996 - 2004 **US ARMY** | 101ST AIRBORNE DIVISION
Logistics Management Officer

Fort Campbell, KY

EDUCATION

2015 - 2017 **PROJECT MANAGEMENT INSTITUTE**
PMP - Project Management Professional

- To date, completed the 35-hour project management course covering all aspects of the PMP exam: Initiating, Planning, Executing, Monitoring & Controlling, Closing

STRAYER UNIVERSITY

2012 **Master of Business Administration** | Specialization in Operations & Acquisitions

2005 **Bachelor of Business Administration**

- Completed additional master-level coursework in IT Project Management: Information Systems for Project Managers, IT Project Management & Network Systems

ADDITIONAL

Software: Microsoft Office Suite, Advanced Excel and SharePoint skills

Competencies: Program Management, Systems Analysis, Process Improvement, Supply Chain & Vendor Management, Training & Team Development